

DOING BUSINESS TEXAS STYLE
SPOT BID FAIR & HUB EXPO

Learn • Connect • Grow

MAY 14 -15, 2024

IRVING CONVENTION CENTER

AGENDA

TUESDAY, MAY 14

SEMINARS & AFTERNOON SPOT BID FAIR

8-9 A.M. REGISTRATION & OPEN NETWORKING

10 A.M.-NOON AGENCY/UNIVERSITY BOOTH SET-UP

9 A.M.-NOON HUB EXPO: SMALL BUSINESS VENDORS EDUCATION SEMINARS

9-10 A.M. STATEWIDE HUB CERTIFICATION OVERVIEW & PROCUREMENT RESOURCES

Learn about the Statewide HUB Certification and business development resources available to small businesses including the Centralized Master Bidders List (CMBL), Electronic State Business Daily (ESBD), National Institute of Governmental Purchasing (NIGP) Codes and more.

TIER 1
10-11 A.M. HOW TO BECOME A DEPARTMENT OF INFORMATION RESOURCES (DIR) VENDOR

Learn how to do business with the state of Texas through the Texas Department of Information Resources (DIR) Cooperative Contracts.

11 A.M.-NOON MENTOR PROTÉGÉ PROGRAM AND RELATIONSHIPS
The State of Texas Mentor Protégé Program is designed to foster relationships between prime contractors and HUBs to facilitate growth and development. This workshop will provide a general overview of the program and demonstrate successes from both a mentor and a HUB and their partnership.

TIER 2
10-11 A.M. FORECASTING STATE AGENCIES CONSTRUCTION OPPORTUNITIES
Join the Texas Department of Criminal Justice, Texas Department of Transportation, Texas Facilities Commission and Texas Parks and Wildlife for an informative panel discussion. Are you a HUB looking to participate in Texas' booming construction industry? This session brings together experts from the State of Texas to unveil earning opportunities in upcoming construction projects and equip HUB businesses with the knowledge to tap into this lucrative market.

11 A.M.-NOON HOW TO DO BUSINESS WITH CORPORATIONS AND THE PRIVATE SECTOR
Learn from a panel of Supplier Diversity Professionals from Fortune 1000 Corporations on your first steps in doing business with private sector companies.

NOON-1:15 P.M. BREAK FOR LUNCH (on your own)

1:15-1:30 P.M. WELCOME MESSAGE FROM SENATOR ROYCE WEST & RIBBON CUTTING

3:30-4:45 P.M. CONSTRUCTION OPPORTUNITIES AT UT ARLINGTON, UT DALLAS, UT SOUTHWESTERN MEDICAL CENTER AND THE UNIVERSITY OF NORTH TEXAS
From small painting contracts to building new buildings, state universities in the DFW area offer a wide variety of opportunities for HUB general contractors and subcontractors. Learn more on how to access opportunities available through job order contracts, small projects to major construction projects and what requirements you need to meet including safety, bonding and insurance.

1:30-4 P.M. SPOT BID FAIR & BOOTHS OPEN: BID SUBMISSIONS OPEN

WEDNESDAY, MAY 15

ALL DAY SPOT BID FAIR & HUB EXPO

9-11:45 A.M. SPOT BID FAIR & BOOTHS OPEN

11:45 A.M.-1:15 P.M. HALL & BOOTHS CLOSE FOR ACCESS BUSINESS LUNCHEON (Lunch Fee and additional registration)

2:30 P.M. BID SUBMISSIONS CLOSE & BID ANNOUNCEMENTS

3:00 P.M. SPOT BID FAIR & HUB EXPO CLOSES



STATEWIDE
HISTORICALLY
UNDERUTILIZED
BUSINESS PROGRAM